

# SPEEDWEALTH

"How To Make A Million In Your Own Business In 3 Years Or Less."

BY T. HARV EKER

T. Harv Eker Went From Zero To Millionaire In Only 2 1/2 Years. Now You Can Too!

Dedication  
Disclaimer  
Meet the Author  
SpeedWealth  
#1: Develop A SpeedWealth Mindset  
#2: Deliver Massive Value  
#3: Timing: Choose The Right Business At The Right Time  
#4: Systemize  
#5: Duplicate  
#6: Leverage  
#7: Cashing Out  
Enjoying Your "Mission To Millions"  
#8: Do It Now!  
A Personal Message From T. Harv Eker  
T. Harv Eker

Millionaire Mind Evening Seminar  
Millionaire Mind Intensive 2 ½ -day Workshop  
Enlightened Warrior Training Camp  
Wizard Training Camp  
Life Directions Intensive  
"Train The Trainer" Certification  
Wealth & Wisdom  
The SuccessTracs Group Coaching Program

**TAPES:**

SpeedWealth Masters Camp 1  
SpeedWealth Masters Camp 2  
Millionaire Mind Evening  
Millionaire Mind Intensive  
Enlightened Wealth 1  
Enlightened Wealth 2  
Wealth & Wisdom  
Total Wealth Camp  
MasterMind Tape Series

SpeedWealth Book  
Speaking Engagement  
Address

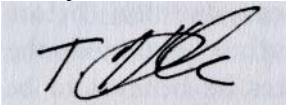
## DEDICATION

This book is dedicated to my wife, Rochelle, my children, Maddi and Jesse, and my parents, Sam and Sara, without whom this book and my incredibly wonderful life would not be possible.

Special thanks to my entire team at Peak Potentials Training for all of their love, help and support.

And to all the people who have read my books, listened to my tapes and attended my workshops. Thank you for "showing up." Without you, I could not fulfill my life purpose.

All my love,

A handwritten signature in black ink on a light blue background. The signature is stylized and appears to read 'T. Harv Eker'.

T. Harv Eker

All rights reserved under the international and  
Pan-American copyright conventions.

First published in the United States of America.

All rights reserved. With the exception of brief quotations in a review, no part of this book may be reproduced or transmitted, in any form, or by any means, electronic or mechanical (including photocopying), nor may it be stored in any information storage and retrieval system without written permission from the publisher.

### **DISCLAIMER**

The advice contained in this material might not be suitable for everyone. The author designed the information to present his opinion about the subject matter. The reader must carefully investigate all aspects of any business decision before committing him- or herself. The author obtained the information contained herein from sources he believes to be reliable and from his own personal experience, but he neither implies nor intends any guarantee of accuracy. The author is not in the business of giving legal, accounting, or any other type of professional advice. Should the reader need such advice, he or she must seek services from a competent professional. The author particularly disclaims any liability, loss or risk taken by individuals who directly or indirectly act on the information contained herein. The author believes the advice presented here is sound, but readers cannot hold him responsible for either the actions they take or the result of those actions.

Published by Peak Potentials Publishing  
Printed in Canada  
Design by Suzanne Burr

Copyright © 1996 by T. HARV EKER  
1st Revision Date: April 2001  
2nd Revision Date: September 2001  
ISBN 0-9689855-0-5

## MEET THE AUTHOR

**T. Harv Eker**



### **Financial Philosophy:**

*"If you're going to work hard anyway, you might as well get rich ... and the quicker the better!"*

"Forget theoretical advice!" T. Harv Eker's message comes direct from the firing lines of the "real" world. Described as a unique blend of "street-smarts with heart," Eker is one of North America's foremost business and personal success coaches. Having owned 17 businesses by the time he was 30, he uses hard-hitting, straight talk to pinpoint the critical elements that make the difference between success and failure.

Eker specializes in using the "Rags to Riches" approach. He has a knack for starting with little and earning large amounts of money, quickly. His passion is teaching others to do the same!

Starting with an initial investment of just \$2000, he opened one of the first retail fitness stores in all of North America. In only 2 1/2 years, he expanded to 10 locations and then sold half the company shares to the H. J. Heinz Corporation (the ketchup people) for \$1.6 million.

Eker is the founder of the highly-acclaimed "Street Smart Business School" and president of Peak Potentials Training. He is the author of eleven best-selling courses, books and tape programs. Students come from all over the world to attend his life-changing workshops.

A graduate from the "school of hard knocks," Eker shares the "ups and downs" of his own journey toward the ultimate combination of money, meaning and happiness. His students put it best, "T. Harv Eker makes success simple!"

Enjoy and prosper!